

## Grape Networks, Inc. and Leveraging Technology, Inc. Announce Business Partnership

SAN RAMON, Calif.--(BUSINESS WIRE) July 21, 2008 – Grape Networks, the world leader in the wireless sensor monitoring of vineyard microclimates and fields, announces a partnership with Leveraging Technology, an IBM Premier Business Partner headquartered in Rochester, NY. The partnership of the two companies will work to solve the growing dilemma of collecting real-time data from wireless sensors and utilizing it for business driven results.

According to Peter Tsepeleff, President of Grape Networks, “Grape Networks is leveraging its wireless sensor networking system into new markets including defense, oil and gas. We view Leveraging Technology to be a strategic partner to assist us with the analysis of the vast amounts of data acquired by the sensors. Leveraging Technology is an expert in managing real-time data and integrating it in a way that is useful to decision-makers.”

Using Leveraging Technology’s Anything to Anything Architecture, sensor users will benefit from the ability to apply business rules to the data collected, and will be able to include situation detection, real-time alerting, collaboration frameworks and data fusion in customizable applications. The architecture is adaptable to various industries including the agriculture, defense, medical and energy sectors, which will greatly expand the customer base of both companies.

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### **About Grape Networks**

Grape Networks has developed the Climate Genie which utilizes the Internet, (DBMS), intelligent machines, low power radios and very small size sensors (MEMS). Grape Networks is the pioneer in the design, application, development and production of Wireless Mesh Sensor Networks for Vineyards and Fields. For more information please visit [www.grapenetworks.com](http://www.grapenetworks.com) or call Peter Tsepeleff at (925) 830-1698.

### **About Leveraging Technology**

Established in 1998, Leveraging Technology is a technology consulting company that is a proven leader in integration and design projects for a vast array of complex business issues and a variety of Fortune 100 companies. For more information please visit [www.leveragingtechnology.com](http://www.leveragingtechnology.com) or call Jim Cantin at (585) 454-4250.